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Dale Carnegie (1888-1955) described himself as a "simple country boy" from Missouri but was also a pioneer of the self-improvement genre. Since the 1936 publication of his first book, How to Win Friends and Influence People, he has touched millions of readers and his classic works continue to impact lives to this day.

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How to Win Friends and Influence People is a self-help book written by Dale Carnegie, published in 1936. Over 15 million copies have been sold worldwide, making it one of the best-selling books of all time. In 2011, it was number 19 on Time Magazine 's list of the 100 most influential books.

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sensitive to the changing currents of present-day life than Dale Carnegie. He constantly improved and refined his methods of teaching; he updated his book on Effective Speaking several times.

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How to Win Friends and Influence People Dale Carnegie

How to Win Friends and Influence People is a treasure trove of practical tips for building better relationships. If you asked me for just one book that you should read this year, this would be my recommendation.

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bol com How to Win Friends and Influence People Dale

Dale Carnegie (1888-1955) was een Amerikaanse schrijver. Zijn bekendste werk is Hoe je vrienden maakt en mensen be nvloed (How to win friends and influence people) die voor het eerst verscheen in 1936.

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How to Win Friends and Influence People eBook Dale

This grandfather of all people-skills books was first published in 1937. It was an overnight hit, eventually selling 15 million copies. How to Win Friends and Influence People is just as useful today as it was when it was first published, because Dale Carnegie had an understanding of human nature that will never be outdated.

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What Dale Carnegie s How to Win Friends and Influence

When How to Win Friends and Influence People was published, in 1936, unemployment in America was at 16.9 per cent. It was the tail end of the Great Depression, and virtually no one was hiring.

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How To Win Friends And Influence People von Dale Carnegie

Since its initial publication eighty years ago, How to Win Friends & Influence People has sold over fifteen million copies worldwide. In his book, Carnegie explains that success comes from the ability to communicate effectively with others.

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