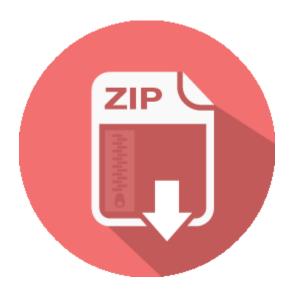
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bol com How to Win Friends and Influence People Dale

Dale Carnegie (1888-1955) was een Amerikaanse schrijver. Zijn bekendste werk is Hoe je vrienden maakt en mensen be nvloed (How to win friends and influence people) die voor het eerst verscheen in 1936.

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This grandfather of all people-skills books was first published in 1937. It was an overnight hit, eventually selling 15 million copies. How to Win Friends and Influence People is just as useful today as it was when it was first published, because Dale Carnegie had an understanding of human nature that will never be outdated.

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